

Factsheet

Name	InfectoPharm Arzneimittel und Consilium GmbH
Sector	Pharmaceutical industry
Type	Family-owned medium-sized company
Target markets	Pharmaceuticals for children (pediatrics) Difficult-to-treat infections in hospitals Over the counter (OTC) products
Core	Development and adaptation of medically proven active ingredients to meet the distinctive needs of children
Guiding principle	„Knowledge is Health“
USP	<i>consilium</i> service – consulting and training for physicians and other healthcare professionals in Germany
Headquarter	Heppenheim (Hesse), Germany
Founded in	1988
Founder	Dr. Manfred and Monika Zöller
Board	Philipp Zöller – Chairman/Business Development (pharmacist) Michael Gilster – Commercial Field/Logistics/IT (industrial engineer) Dr. Markus Rudolph – Marketing/Sales/International (pharmacist) Dr. Norbert Stempel – Research/Development (biologist)
Size	> 230 employees (194 FTE); 6 employees in Vienna
Revenue	185 Mio. euros (2020)
Annual growth rate	Approx. 15 %
International	Export to > 25 countries, main target area Europe
Products	> 130; OTC and 75 prescription-only pharmaceuticals medicinal products, medical devices and cosmetics
Market leader Germany	Pediatrics
Further indications	Infectiology, dermatology, allergology, respiratory diseases, and ENT
Distribution	Vienna, Austria www.infectopharm.at
Subsidiary	Pädia GmbH (23 OTC products especially developed for children) www.paedia.de
Awards	1,000 Companies to Inspire Europe (LSEG), Golden Tablet, Most Innovative Product, Best Pharmaceutical Company (Pharma Trend

Deutschland), Innovator of the Year (Statista & Capital), Germany's Best (Focus Money), Green champion (F.A.Z.-Institut)

Last update: 09.2021

About InfectoPharm

InfectoPharm Arzneimittel und Consilium GmbH specializes in the further development of medicines for children. For over 30 years, this family-owned German company has distinguished itself as a groundbreaking pioneer in the industry. The portfolio currently comprises around 130 preparations with numerous innovations in the fields of pediatrics, infectious diseases, pneumology, dermatology and allergology, which are increasingly attracting international attention. The *consilium* service is available free of charge to professionals as a product-neutral consulting and knowledge transfer service in Germany. InfectoPharm employs more than 230 people at its headquarters in Heppenheim, south of Frankfurt.