

## Factsheet

Name	<b>InfectoPharm Arzneimittel und Consilium GmbH</b>
Sector	Pharmaceutical industry
Type	Family-owned medium-sized company
Target markets	Pharmaceuticals for children (pediatrics) Difficult-to-treat infections in hospitals Over the counter (OTC) products
Core	Formulation development and adaptation of medically proven active ingredients to meet the distinctive needs of children
Guiding principle	„Knowledge is Health“
USP	<i>consilium</i> service – consulting and training for physicians and other healthcare professionals in Germany
Headquarter	Heppenheim (Hesse), Germany
Founded in	1988
Founder	Dr. Manfred Zöller† and Monika Zöller
Board	Philipp Zöller – Chief Executive   Business Strategy Michael Gilster – Business Administration Dr. Markus Rudolph – Marketing & Sales   International Business Dr. Norbert Stempel – Research & Development
Size	> 250 employees in Heppenheim; 106 employees in Berlin, 6 employees in Vienna, 21 employees in Milano
Revenue	~ 200 Mio. Euros (2021)
Annual growth rate	~ 15 %
International	Export to > 30 countries, main target area is Europe
Products	> 130; OTC and 77 prescription-only pharmaceuticals medicinal products, medical devices and cosmetics
Market leader Germany	Pediatrics
Further indications	Infectiology, dermatology, allergology, respiratory & otologic diseases
Subsidiaries	Pädia GmbH, >25 OTC products for children <a href="http://www.paedia.de">www.paedia.de</a>  Beyvers GmbH, CMO for liquids and semi-liquids in Berlin <a href="http://www.beyvers.de/">www.beyvers.de/</a>
Distributions	Vienna, Austria – <a href="http://www.infectopharm.at">www.infectopharm.at</a>  Milano, Italy – <a href="http://www.infectopharm.it">www.infectopharm.it</a>

## Awards

1,000 Companies to Inspire Europe (LSEG), Most Crisis-proof Employer (Creditreform), Golden Tablet, Most Innovative Product, Best Pharmaceutical Company (Pharma Trend Deutschland), Innovator of the Year (Statista & Capital), Germany's Best (Focus Money), Green Champion (F.A.Z.-Institut)

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## About InfectoPharm

InfectoPharm Arzneimittel und Consilium GmbH is Germany's leading pharmaceutical company for pediatrics. For over 30 years, this medium-sized company has distinguished itself as a groundbreaking pioneer in various fields of indications. The portfolio currently comprises around 130 preparations with innovations in the fields of pediatrics, dermatology, infectious diseases, pneumology and allergology.

The InfectoPharm Group is engaged in more than 30 international partnerships and is increasingly expanding into non-EU markets. Subsidiaries of the group in Austria and Italy operate with a selected part of the portfolio. The InfectoPharm Group further consists of two strategically matching German subsidiaries. Pädia GmbH offers a distinct pediatric OTC portfolio with about 25 prescription-free pharmaceuticals and Beyvers GmbH in Berlin is an internationally known full service-supplier for pharmaceuticals and cosmetics.

The InfectoPharm Group achieves revenues of about 215 Mio. Euro (2021) with an average sale growth of about 15 percent.